



**Is this the fantastic opportunity that you have been looking for?**

We are seeking highly motivated, enthusiastic and confident salespeople to join our growing Birmingham and Manchester sales office. The ideal candidate will have excellent communication skills and the drive to succeed in a fast-paced environment.

M-Tech Data is a dominant player in the European independent IT distribution marketplace. We currently employ over 25 people in 4 European sales offices and trade in over 30 countries globally.

Successful candidates will be required to cold call an existing database of international reseller prospects and develop excellent relationships within them. From the outset, you will need to introduce M-Tech Data as a reliable and trustworthy source for their IT hardware. The ultimate goal is to build a base of clients who will come to you on a daily basis to fulfil their IT procurement needs and to maintain satisfaction in all our products and services.

Telesales experience is essential and experience in the IT market would be a bonus, as would European language skills.

You will be part of a highly successful and experienced team who will assist you every step of the way.

Remuneration consists of a competitive basic salary plus commission – uncapped with OTE.

If you want to be an important part of a dynamic company, relish a challenge and really have the desire and confidence to succeed, we want to hear from you now!

Please send a CV to the below contact details. If you wish to discuss further please contact Audrey Guibert.

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